

Pierce Transit Training Center 3720 96th Street SW Lakewood, WA

The Regular Board meeting will follow this meeting at 4:00 p.m.

<u>Agenda</u>

Call to Order

Roll Call

Presentations

1. 2019 Proposed Budget

Discussion

1. Board Expectation Document

Executive Session

Adjournment

American Disability Act (ADA) accommodations are available with a 72-hour notice. An interpreter for the hearing impaired will be provided upon request with a minimum notice of two weeks. Please contact the Clerk's office at 253-581-8066 for special accommodations. Meeting room is wheelchair accessible. Registered SHUTTLE customers may obtain specialized transportation to and from the hearing by calling SHUTTLE at 253-581-8000 from one to five days in advance of the hearing.

Brett Freshwaters Executive Director of Finance

Chair Henderson



2019 BUDGET **OVERALL SUMMARY**

	OVERALL SUMMARI										
		2017 YEAR-END ACTUALS	2018 AMENDED BUDGET	2018 YEAR-END ESTIMATE	2019 BUDGET	% CHANGE 2018 YEAR-END ESTIMATE TO 2019 BUDGET					
	REVENUES										
	OPERATING INCOME Passenger Fares \$ Advertising	5 12,137,563 528,090	\$ 12,766,221 300,000	\$ 12,170,647 310,000	\$ 12,209,000 320,000	0.3% 3.2%					
	Regional Transit Service (Sound Transit)	42,064,929	44,342,387	47,969,261	52,394,123	9.2%					
Capital Contributions	NON-OPERATING INCOME										
21% Other	Sales Tax Other	81,799,746 3,671,318	87,021,320 2,511,500	87,714,010 2,791,940	93,415,421 2,549,000	6.5% -8.7%					
1%	CONTRIBUTIONS Operating Capital	4,048,318 1,053,300	5,715,347 33,155,096	4,849,317 4,789,234	2,719,219 73,359,382	-43.9% 1431.8%					
	REVENUES	145,303,264	185,811,871	160,594,409	236,966,145	47.6%					
	—	145,505,204	105,011,071	100,574,407	250,700,145						
Beginning Balances Parsenger 32%	BEGINNING BALANCES Working Cash Insurance	85,660,874 1,704,031	48,042,105 2,583,995	50,758,728 2,559,856	49,464,798 2,139,022	-2.5% -16.4%					
3%	Capital Reserve	34,735,963	58,359,995	61,532,132	57,710,190	-6.2%					
	BEGINNING BALANCES	100.070	100.006.005	114.050.716	100 214 010	-4.8%					
		122,100,868	108,986,095	114,850,716	109,314,010	-4.8%					
	TOTAL REVENUES AND BALANCES		108,986,095 \$ 294,797,966	\$ 275,445,125	\$ 346,280,155	25.7%					
	TOTAL REVENUES AND BALANCES	6 267,404,132	\$ 294,797,966	\$ 275,445,125	\$ 346,280,155	25.7%					
	TOTAL REVENUES AND BALANCES <u>s</u> EXPENDITURES OPERATING EXPENDITURES Personnel s	267,404,132 92,971,398	\$ 294,797,966 \$ 96,043,509	 \$ 275,445,125 \$ 92,314,974 	\$ 99,663,542	25.7%					
	TOTAL REVENUES AND BALANCES	6 267,404,132	\$ 294,797,966	\$ 275,445,125	\$ 346,280,155	25.7%					
1 Operations	TOTAL REVENUES AND BALANCES <u>S</u> EXPENDITURES OPERATING EXPENDITURES Personnel S Maintenance and Operations	267,404,132 5 92,971,398 41,544,110	\$ 294,797,966 \$ 96,043,509 48,050,993	 \$ 275,445,125 \$ 92,314,974 45,318,815 	\$ 99,663,542 49,487,543	25.7% 8.0% 9.2%					
d Operations 14% Insurance	TOTAL REVENUES AND BALANCES EXPENDITURES OPERATING EXPENDITURES Personnel Maintenance and Operations Insurance NON-OPERATING EXPENDITURES	5 267,404,132 5 92,971,398 41,544,110 2,886,947	\$ 294,797,966 \$ 96,043,509 48,050,993 3,040,000	\$ 275,445,125 \$ 92,314,974 45,318,815 2,927,339	\$ 99,663,542 49,487,543 3,061,330	25.7% 8.0% 9.2% 4.6%					
l Operations 14% Insurance	TOTAL REVENUES AND BALANCES <u>AND BALANCES</u> EXPENDITURES OPERATING EXPENDITURES Personnel S Maintenance and Operations Insurance NON-OPERATING EXPENDITURES Grant Exchange Funds CAPITAL EXPENDITURES	5 267,404,132 5 92,971,398 41,544,110 2,886,947 396,312	\$ 294,797,966 \$ 96,043,509 48,050,993 3,040,000 2,056,129 2,056,129	 \$ 275,445,125 \$ 92,314,974 45,318,815 2,927,339 879,816 	\$ 99,663,542 49,487,543 3,061,330 780,000	25.7% 8.0% 9.2% 4.6%					
Insurance 1%	TOTAL REVENUES AND BALANCES Image: Comparison of the second s	5 267,404,132 5 92,971,398 41,544,110 2,886,947 396,312 13,656,383	 \$ 294,797,966 \$ 96,043,509 48,050,993 3,040,000 2,056,129 97,510,289 	 \$ 275,445,125 \$ 92,314,974 45,318,815 2,927,339 879,816 24,690,171 	 \$ 99,663,542 49,487,543 3,061,330 780,000 151,734,408 	8.0% 9.2% 4.6% 514.6%					
d Operations 14% Insurance 1%	TOTAL REVENUES AND BALANCES EXPENDITURES OPERATING EXPENDITURES Personnel Personnel Maintenance and Operations Insurance NON-OPERATING EXPENDITURES Grant Exchange Funds CAPITAL EXPENDITURES Capital EXPENDITURES Working Cash	 3 3 3 41,544,110 2,886,947 3 3 3 4 5 4 4	\$ 294,797,966 \$ 96,043,509 48,050,993 3,040,000 2,056,129 97,510,289 246,700,920 36,653,249	\$ 275,445,125 \$ 92,314,974 45,318,815 2,927,339 879,816 24,690,171 166,131,115 49,464,798	 \$ 346,280,155 \$ 99,663,542 49,487,543 3,061,330 780,000 151,734,408 304,726,823 24,858,514 	8.0% 9.2% 4.6% 514.6% 83.4% -49.7%					

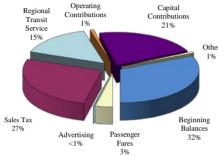
Revenues

Expenditures

Personnel 29%

Grant Exchange Funds <1%

Ending Balances 12%



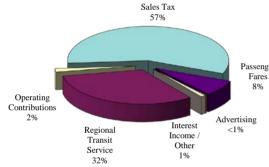
NOTE: Transfers are not shown since they result in offsetting allocations between unrestricted and restricted reserves.



2019 BUDGET OPERATING SUMMARY - REVENUES

		2017 YEAR-END ACTUALS	2018 AMENDED BUDGET	2018 YEAR-END ESTIMATE	2019 BUDGET	% CHANGE 2018 YEAR-END ESTIMATE TO 2019 BUDGET	
	OPERATING REVENUES						
	OPERATING INCOME						
	Passenger Fares	\$ 12,137,563	\$ 12,766,221	\$ 12,170,647	\$ 12,209,000	0.3%	
	Advertising	528,090	300,000	310,000	320,000	3.2%	
	Regional Transit Service (Sound Transit)						
	Express Reimbursement	40,714,831	43,252,888	47,185,802	51,334,645	8.8%	
	Tacoma Dome Station Reimbursement	747,724	889,499	783,459	1,059,478	35.2%	
	Special Service Reimbursement	315,361	200,000	-	-	0.0%	
	Other Reimbursement	287,013	-	-	-	0.0%	
Passenger Fares	OPERATING INCOME	54,730,582	57,408,608	60,449,908	64,923,123	7.4%	
8%	-						
	NON-OPERATING INCOME						
Advertising <1%	Sales Tax	81,799,746	87,021,320	87,714,010	93,415,421	6.5%	
<1%	Interest Income	811,956	525,000	680,000	650,000	-4.4%	
	Other	2,503,452	1,654,000	1,088,940	1,029,000	-5.5%	
	NON-OPERATING INCOME	85,115,154	89,200,320	89,482,950	95,094,421	6.3%	
	OPERATING CONTRIBUTIONS						
	CTR / Vanpool Assistance	87,850	131,219	230,219	319,219	38.7%	
	Operating Grants - Other	2,233,389	3,684,128	2,719,098	500,000	-81.6%	
	Special Needs Transportation Grant	1,727,079	1,900,000	1,900,000	1,900,000	0.0%	
	OPERATING CONTRIBUTIONS	4,048,318	5,715,347	4,849,317	2,719,219	-43.9%	
	TOTAL OPENATING DEVENIUES	142 804 674	150 004 055	154 793 175	140 806 840	F 40.	
	TOTAL OPERATING REVENUES	143,894,054	152,324,275	154,782,175	162,736,763	5.1%	
	BEGINNING BALANCE	85,660,874	48,042,105	50,758,728	49,464,798	-2.5%	
	TOTAL OPERATING REVENUES						
	AND BEGINNING BALANCE	\$ 229,554,928	\$ 200,366,380	\$ 205,540,903	\$ 212,201,561	3.29	

Operating Revenues

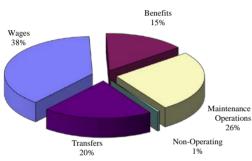




2019 BUDGET OPERATING SUMMARY - EXPENDITURES

		2017 YEAR-END ACTUALS	2018 AMENDED BUDGET	2018 YEAR-END ESTIMATE	2019 BUDGET	% CHANGE 2018 YEAR-EN ESTIMATE TO 2019 BUDGET
OPERATING EXPENDIT	URES					
OPERATING						
PERSONNEL						
Wages	\$	63,997,750 \$	68,766,395	\$ 66,306,971	\$ 71,742,401	8.
Benefits		28,973,648	27,277,114	26,008,003	27,921,141	7
P	ERSONNEL	92,971,398	96,043,509	92,314,974	99,663,542	8
MAINTENANCE & OPERAT	IONS					
Supplies		15,877,778	15,754,310	16,575,681	17,732,370	7
Services		7,731,657	8,827,299	8,517,137	9,252,530	8
Insurance (Purchased)		2,665,294	3,261,290	3,260,938	3,605,021	10
Utilities		1,663,900	1,873,200	1,846,640	1,924,151	4
Repairs		297,554	1,140,191	887,617	956,694	7
Rentals		732,913	507,241	512,726	533,096	4
Purchased Transportation		7,206,771	8,446,951	7,215,160	8,064,533	11
Other		5,368,243	8,240,511	6,502,916	7,419,148	14
MAINTENANCE & OP	ERATIONS	41,544,110	48,050,993	45,318,815	49,487,543	. 9
OPERATING EXPE		134,515,508	144,094,502	137,633,789	149,151,085	8
NON-OPERATING EXPENDIT	URES					
Grant Exchange Funds		396,312	2,056,129	879,816	780,000	-11
NON-OPERATING EXPE	NDITURES	396,312	2,056,129	879,816	780,000	-11
TOTAL EXPENDITURES		134,911,820	146,150,631	138,513,605	149,931,085	8
TRANSFERS						
Other Insurance Transfer		47,927	-	-	49,923	0
Workers' Comp. Transfer		3,668,310	2,433,505	2,433,505	2,802,385	15
Capital Reserve	_	39,069,877	15,128,995	15,128,995	34,559,654	128
Т	RANSFERS	42,786,114	17,562,500	17,562,500	37,411,962	113
TOTAL EXPENDIT T	TURES AND RANSFERS	177,697,934	163,713,131	156,076,105	187,343,047	20
ENDING BALANCE		51,856,994	36,653,249	49,464,798	24,858,514	-49
TOTAL OPERATING EXPEND	ITURES					

Operating Expenditures & Transfers





2019 BUDGET CAPITAL SUMMARY

		2017 YEAR-END ACTUALS	2018 AMENDED BUDGET	2018 YEAR-END ESTIMATE	2019 BUDGET	% CHANGE 2018 YEAR-END ESTIMATE TO 2019 BUDGET
	CAPITAL REVENUES					
Capital Revenues & Transfers	REVENUES					
•	Grants	\$ 1,053,300	\$ 33,155,096	\$ 4,789,234	\$ 73,359,382	1431.8%
Grants	Other Capital Revenue / Interest	329,375	310,000	950,000	800,000	-15.8%
67%	REVENUE	1,382,675	33,465,096	5,739,234	74,159,382	1192.1%
	TRANSFERS					
	Capital Reserve	39,069,877	15,128,995	15,128,995	34,559,654	128.4%
	TRANSFERS	39,069,877	15,128,995	15,128,995	34,559,654	
Other / Interest	CAPITAL REVENUES	40,452,552	48,594,091	20,868,229	108,719,036	421.0%
1%	BEGINNING BALANCE	, ,	, ,	, ,	, ,	
Transfers 32%	Capital Reserve	34,735,963	58,359,995	61,532,132	57,710,190	-6.2%
	TOTAL CAPITAL REVENUES AND BEGINNING BALANCE	\$ 75,188,515	\$ 106,954,086	\$ 82,400,361	\$ 166,429,226	102.0%
	CAPITAL EXPENDITURES					
Capital Expenditures	CAPITAL ACQUISITION					
	•	\$ 6,131,792	\$ 39,176,880	\$ 5,272,937	\$ 54,531,492	934.2%
Other 24%	Passenger Facilities & Amenities	570,526	13,061,891	11,159,767	7,858,869	-29.6%
Technology	Base Facilities	1,756,987	20,946,049	2,255,681	25,864,128	1046.6%
18%	Technology	3,303,351	16,000,691	3,972,802	26,979,251	579.1%
	Other	1,893,727	8,324,778	2,028,984	36,500,668	1699.0%
	CAPITAL EXPENDITURES	13,656,383	97,510,289	24,690,171	151,734,408	514.6%
Base Facilities 17% Revenue	ENDING BALANCE					
Vehicles 36%	Capital Reserve	61,532,132	9,443,797	57,710,190	14,694,818	-74.5%
Passenger Facilities & Amenities 5%	TOTAL CAPITAL EXPENDITURES AND ENDING BALANCE	\$ 75,188,515	\$ 106,954,086	\$ 82,400,361	\$ 166,429,226	



2019 BUDGET INSURANCE SUMMARY

		2017 YEAR-END ACTUALS	2018 AMENDED BUDGET	2018 YEAR-END ESTIMATE	2019 BUDGET	% CHANGE 2018 YEAR-END ESTIMATE TO 2019 BUDGET
	INSURANCE REVENUES					
Insurance Revenues & Transfers	REVENUES					
	Workers' Comp. Interest	\$ 23,838	\$ 19,978	\$ 64,817 \$	62,153	-4.1%
	Unemployment Insurance Interest	2,697	2,522	8,183	7,847	-4.19
Transfers	REVENUES	26,535	22,500	73,000	70,000	-4.19
98%	TRANSFERS					
	Workers' Comp. Transfer	3,668,310	2,433,505	2,433,505	2,802,385	15.29
	Unemployment Insurance Transfer	47,927	-	-	49,923	0.09
	TRANSFERS_	3,716,237	2,433,505	2,433,505	2,852,308	17.29
	REVENUES AND TRANSFERS	3,742,772	2,456,005	2,506,505	2,922,308	16.69
	BEGINNING BALANCES					
Interest 2%	Workers' Comp. Insurance	1,406,989	2,276,544	2,275,809	1,946,792	-14.5
2 70	Unemployment Insurance	297,042	307,451	284,047	192,230	-32.39
	BEGINNING BALANCES	1,704,031	2,583,995	2,559,856	2,139,022	-16.49
	TOTAL INSURANCE REVENUES					
	AND BEGINNING BALANCES	\$ 5,446,803	\$ 5,040,000	\$ 5,066,361 \$	5,061,330	-0.19
	INSURANCE EXPENDITURES					
nsurance Expenditures	Workers' Comp. Insurance	2,823,328	2,915,000	2,827,339	2,936,330	3.99
	Unemployment Insurance	63,619	125,000	100,000	125,000	25.09
Workers' Comp. 96%	INSURANCE EXPENDITURES	2,886,947	3,040,000	2,927,339	3,061,330	4.6%
5010	ENDING BALANCES					
	Workers' Comp. Insurance	2,275,809	1,815,027	1,946,792	1,875,000	-3.79
	Unemployment Insurance	284,047	184,973	192,230	125,000	-35.09
	ENDING BALANCES	2,559,856	2,000,000	2,139,022	2,000,000	-6.5%
	TOTAL INSURANCE EXPENDITURES					
Unemployment 4%	AND ENDING BALANCES	\$ 5,446,803	\$ 5,040,000	\$ 5,066,361 \$	5,061,330	-0.19



Ending Balances

Operating 60%

> Insurance 5%

2019 BUDGET ENDING BALANCES

			YEAR-END ACTUALS	AMENDED BUDGET	YEAR-END ESTIMATE	2019 BUDGET	% CHANGE 2018 YEAR-END ESTIMATE TO 2019 BUDGET
	OPERATING						
	Revenues	\$	143,894,054	\$ 152,324,275	\$ 154,782,175	\$ 162,736,763	5.1%
	Less: Expenditures		(134,911,820)	(146,150,631)	(138,513,605)	(149,931,085)	8.2%
	Subtotal		8,982,234	6,173,644	16,268,570	12,805,678	-21.3%
Capital _35%	Plus: Beginning Balance Less: Transfers		85,660,874	48,042,105	50,758,728	49,464,798	-2.5%
	Capital Reserve		(39,069,877)	(15,128,995)	(15,128,995)	(34,559,654)	128.4%
	Insurance		(3,716,237)	(2,433,505)	(2,433,505)	(2,852,308)	17.2%
	ENDING OPERATING BALANCE	\$	51,856,994	\$ 36,653,249	\$ 49,464,798	\$ 24,858,514	-49.7%
	CAPITAL						
	Revenues	\$	1,382,675	\$ 33,465,096	\$ 5,739,234	\$ 74,159,382	1192.1%
	Plus: Transfers						
	Capital Reserve		39,069,877	15,128,995	15,128,995	34,559,654	128.4%
	Subtotal Revenue	e	40,452,552	48,594,091	20,868,229	108,719,036	421.0%
	Less: Expenditures		(13,656,383)	(97,510,289)	(24,690,171)	(151,734,408)	514.6%
	Subtotal		26,796,169	(48,916,198)	(3,821,942)	(43,015,372)	1025.5%
	Plus: Beginning Balance		34,735,963	58,359,995	61,532,132	57,710,190	-6.2%
	ENDING CAPITAL BALANCE	\$	61,532,132	\$ 9,443,797	\$ 57,710,190	\$ 14,694,818	-74.5%
	INSURANCE						
	Revenues	\$	26,535	\$ 22,500	\$ 73,000	\$ 70,000	-4.1%
	Plus: Transfers		3,716,237	2,433,505	2,433,505	2,852,308	17.2%
	Subtotal Revenue	e	3,742,772	2,456,005	2,506,505	2,922,308	16.6%
	Less: Expenditures		(2,886,947)	(3,040,000)	(2,927,339)	(3,061,330)	4.6%
	Subtotal		855,825	(583,995)	(420,834)	(139,022)	-67.0%
	Plus: Beginning Balance		1,704,031	2,583,995	2,559,856	2,139,022	-16.4%
	ENDING INSURANCE BALANCE	\$	2,559,856	\$ 2,000,000	\$ 2,139,022	\$ 2,000,000	-6.5%



MEMO

To: Board of Commissioners

From: Chair Nancy Henderson

Date: September 19, 2018

Re: Board Member Expectations

As I begin my term as Chair of the Pierce Transit Board of Commissioners, please let this memo outline some of my expectations for how we should operate as a Board.

Staff is in the process of making revisions to the section of the Pierce Transit Code that contains our bylaws. Those proposed bylaw changes will be brought to our Board for evaluation, discussion, and decision at a later time.

The below points are not necessarily items that should be held in bylaws, rather, these are standards that I believe we should hold ourselves to in order to best serve Pierce Transit and the many people in our community who rely on our service.

- Commit to attending meetings. We have been having difficulty gaining and keeping a quorum. Please make every effort to attend meetings and give Deanne Jacobson, the Clerk of the Board, at least 24 hours' notice if you are <u>not</u> going to be able to make the meeting. Lack of notification will result in an unexcused absence.
- Review the Board packet and come prepared to make an informed vote. Typically, the Board packet is emailed out to you on the Tuesday prior to the Board meeting. If possible, it is very helpful to send questions on the packet in advance to the Clerk of the Board and the CEO so that staff may be prepared to answer our questions.
- Please be engaged during Board meetings. Use of electronic devices should pertain to Pierce Transit Board business.
- Send all requests for information, questions, items of concern, and/or other materials to our CEO Sue Dreier (sdreier@piercetransit.org or 253.581.8010) and the Clerk of the Board Deanne Jacobson (djacobson@piercetransit.org or 253.581.8066) so that they may properly direct and follow up on your request. Similarly, Board members should not direct staff to initiate action or prepare any report or other materials without involving the CEO. When information is provided to one Commissioner, the response will be provided to the entire Board so that all members will have the opportunity to be equally informed (unless the information is of a personal, confidential, or incidental nature).

- Please depend on the staff to follow up with any Commissioner forwarding a citizen concern or complaint as to the outcome.
- Be civil, courteous, and respectful in all dealings with each other, Agency staff, our customers, and the public.
- Understand the fiduciary nature of our responsibilities to Pierce Transit, and make decisions that reflect good stewardship of tax dollars and are in the best interests of Pierce Transit.
- Interaction with the press on all matters relating to Pierce Transit should be coordinated with the CEO for referral to the Agency's Public Relations office.
- Be a transit rider and advocate. I challenge each of my fellow Board members to ride our service at least once per quarter.

Thank you for your continued service to Pierce Transit. By adhering to the above expectations, we will conduct Pierce Transit's business in a manner that is efficient, responsible, effective, and furthers the common good of our community. I would appreciate you acknowledging receipt and understanding of this memorandum by signing below and returning a copy of this document to me at nhenderson@piercetransit.org.

I am looking forward to working with all of you in the year to come.

Nancy Henderson Chair, Pierce Transit Board

My signature below acknowledges receipt and my understanding of the above memorandum regarding expectations for Pierce Transit Board of Commissioners.

Signature

Date