

# Executive Finance Committee April 26, 2018, 3:00 p.m.

# **AGENDA**

# CALL TO ORDER

APPROVAL OF MINUTES: January 25, 2018 meeting

## ACTION AGENDA:

1. FS 18,030, Authority to Execute a Multi-Year Contract with Gordon Thomas Honeywell Government Affairs to Provide State Legislative Liaison Services; **approve contract** 

## **DISCUSSION/UPDATE:**

- 1. Exploration of Express Bus Service in Thurston County
- 2. Tacoma Dome Station and Regional Parking

COMMISSIONER COMMENTS EXECUTIVE SESSION ADJOURNMENT Alex Mather Government & Community Relations Officer

> Peter Stackpole Service Planning Assistant Manager Monica Adams Project Manager

#### PIERCE TRANSIT EXECUTIVE FINANCE COMMITTEE MEETING 3701 96<sup>th</sup> STREET SW, LAKEWOOD, WA GRAND CONFERENCE ROOM

#### January 25, 2018

#### **MINUTES**

#### CALL TO ORDER

Vice Chair Eidinger called the meeting to order at 3:01 p.m.

#### ATTENDANCE

Executive Finance Committee Commissioners present: Daryl Eidinger, Vice Chair, City of Edgewood Mayor (*representing Edgewood, Fife and Milton*) Nancy Henderson, Town of Steilacoom Councilmember (*representing Auburn/Gig Harbor/Fircrest/Pacific/Ruston/Steilacoom*)

Executive Finance Committee Commissioners absent: Don Anderson, City of Lakewood Mayor Rick Talbert, Chair, Pierce County Councilmember

#### Staff present:

Sue Dreier, Chief Executive Officer Deanne Jacobson, Assistant to the CEO/Clerk of the Board Dana Henderson, General Counsel Brett Freshwaters, Executive Director of Finance Vivienne Kamphaus, Executive Director of Administration Monica Adams, Project Manager

#### **APPROVAL OF MINUTES**

Commissioners Henderson and Eidinger **moved** and seconded to approve the October 26, 2017 meeting minutes as presented.

Motion <u>carried</u>, 2-0.

#### **ACTION AGENDA**

1. FS 18-006, Authority to Execute a Contract with MB Electric, LLC, for the Construction of Three Electric Bus Charging Stations

Project Manager Monica Adams presented on the item. She reported that design was completed in November on the project. She reviewed the bid/procurement process of the

project and depicted the approximate location where the charging stations will be installed on the bus lot. A brief discussion ensued about the battery capacity of the buses and about the fast pace in which battery capacity is continually improving. It was noted that the agency's infrastructure will be able to accommodate additional charging stations in the future.

Commissioner Eidinger requested information on the vendor.

CEO Dreier updated the commissioners about monies deriving from the VW settlement, and noted that transit is expected to received 30 percent of the funding towards the electrification of vehicles.

Commissioners Henderson and Eidinger **moved** and seconded to authorize the CEO to enter into and execute a contract with MB Electric, LLC, for the construction of three electric bus charging stations in an amount not to exceed \$358,660.

Motion carried, 2-0.

#### 2. FS 18-007, Authority to Execute a Contract for Legal Services with K&L Gates

General Counsel Dana Henderson presented on the proposed legal contracts with the law firms of K&L Gates, Pacifica Law Group, and Eisenhower Carlson. She gave a brief overview of the agency's use of outside counsel and the agency's long-standing history with K&L Gates. She noted that K&L Gates served Pierce Transit very well in the past and present, however, agencies are served best when they competitively procure contracts and utilize firms for their specialty niches.

Upon inquiry, Ms. Henderson gave an overview of the legal field in general with regards market rate compensation.

Commissioners Henderson and Eidinger **moved** and seconded to authorize the CEO to enter into and execute a multi-year agreement with K&L Gates in an amount not to exceed \$450,000.

Motion carried, 2-0.

#### 3. FS 18-008, Authority to Execute a Contract for Legal Services with Pacifica Law Group

Commissioners Henderson and Eidinger **moved** and seconded to authorize the CEO to enter into and execute a multi-year agreement with Pacifica Law Group in an amount not to exceed \$450,000.

Motion carried, 2-0.

#### 4. FS 18-009, Authority to Execute a Contract for Legal Services with Eisenhower Carlson

Commissioners Henderson and Eidinger **moved** and seconded to authorize the CEO to enter into and execute a multi-year agreement with Eisenhower Carlson in an amount not to exceed \$50,000.

Motion carried, 2-0.

# 5. FS 18-010, Proposed Housekeeping Amendments of Pierce Transit Code Sections 3.12 through 3.13

Executive Director of Finance/CFO Brett Freshwaters reviewed the proposed code changes. The code changes would consist of removing Chapter 3.12 – Purchasing Procedures from the Pierce Transit Code and amending Chapter 3.13 – Delegated Authority and Procedures for Procurement of Materials, Work, and Services and for the Acquisition and Use of Property and Property Rights for purposes of adding clarity and streamlining the language. He indicated that much of the provisions are duplicative and already exist in the agency's purchasing procedures manual.

Mr. Freshwaters reported that the Board's directive of the CEO's authority levels cited in Chapter 3.13 remain the same, but clarification language was added.

Commissioners Henderson and Eidinger **moved** and seconded to refer Resolution No. 18-006 to the February 12, 2018 Board of Commissioners meeting with recommendation to approve Amendments to Chapters 3.12 and 3.13 of the Pierce Transit Code as presented in Exhibit A.

Motion carried, 2-0.

#### **COMMISSIONER COMMENTS**

None.

#### **EXECUTIVE SESSION**

None.

#### ADJOURNMENT

Commissioners Henderson and Eidinger moved and seconded to adjourn the meeting at 3:37 p.m.

Motion carried, 2.0.

Deanne Jacobson Clerk of the Board Daryl Eidinger, Vice Chair Board Executive Finance Committee



Executive Finance Committee Fact Sheet No.: 2018-030 Date: April 26, 2018

TITLE: Authority to Enter into a Multi-Year Contract with Gordon Thomas Honeywell Governmental Affairs to Provide State Legislative Liaison Services

**DIVISION: Executive** 

SUBMITTED BY: Alexandra Mather, Government & Community Relations Officer

#### RELATED ACTION:

Resolution No 2011-023, Authority to Execute a Contract for Legislative Liaison Services with Gordon Thomas Honeywell Government Affairs

ATTACHMENTS: None

RELATION TO STRATEGIC PLAN: Internal

BUDGET INFORMATION		
Is it Budgeted? ⊠Yes / □ No P		Project Name or Number: N/A
[	⊠Operating Budget	□ Capital Budget
FUNDING SOURCE:		EXPLANATION:
Local Amount Grant/Other Amounts Total Expenditure	<ul> <li>\$ \$342,000.00</li> <li>\$ N/A</li> <li>\$ \$342,000.00</li> </ul>	Contract Year 1: \$66,000.00 (annual fee) Contract Year 2: \$66,000.00 (annual fee) Opt. Extension Year 1: \$69,000.00 (annual fee) Opt. Extension Year 2: \$69,000.00 (annual fee) Opt. Extension Year 3: \$72,000.00 (annual fee)

# BACKGROUND:

Gordon Thomas Honeywell Government Affairs (GTHGA) has held the State legislative affairs contract for Pierce Transit since Oct. 14, 2011. During that time, GTHGA has produced significant value to the mission and operations of Pierce Transit, including the passage of HB 2427, which enhanced the integrity and transparency of the process by which jurisdictions add and remove themselves from public transportation benefit areas; securing \$300,000 for real-time technology for bus arrival and departure; and \$15 million for Pierce Transit's Bus Rapid Transit corridor; and arranging meetings with Pierce Transit's CEO and influential legislators to give us the opportunity to communicate Pierce Transit's priorities. In 2016, Pierce Transit and GTHGA agreed to extend the existing contract for one year, so the federal and state government affairs contracts synced. FACT SHEET PAGE 2

Timeline for current contract: the Request for Proposals was released February 5, 2018 and Proposals were due Feb. 28, 2018. There were six (6) firms on the vendor list and four (4) firms downloaded the Proposal documents. The Proposal was advertised with the Daily Journal of Commerce, Tacoma Daily Index, Office of Minority Women's and Business Enterprises, Transit Talent and Pierce Transit's website as well as being distributed by Plan Centers that had registered on Pierce Transits eBids website. One (1) Proposal was received from the current contract holder, Gordon Thomas Honeywell Governmental Affairs.

#### STAFF RECOMMENDATION:

Authorize the Chief Executive Officer to enter into and execute a multi-year contract with Gordon Thomas Honeywell Governmental Affairs to provide State Legislative Liaison Services for two (2) years with three (3) optional one-year extensions, not to exceed amount of \$342,000.00 if all optional extension years are utilized.

#### ALTERNATIVES:

Reject the proposal and re-solicit. This is not recommended as there are a limited number of firms with the expertise on local transportation legislative issues. Additionally, Gordon Thomas Honeywell Governmental Affairs has demonstrated good past performance with Pierce Transit and other local agencies, is able to satisfy all the requirements of the Request for Proposals, and has met the Proposer responsibility requirements. The Price Proposal has been analyzed and has been determined to be fair and reasonable.

#### PROPOSED MOTION:

Authorize the CEO to enter into and execute a multi-year contract with Gordon Thomas Honeywell Governmental Affairs to provide state legislative liaison services.